

Who We Are

- Firm of experts in select domains and technologies
- Emphasis on customer satisfaction and long term relationships
- Leadership team with over 50 years of combined expertise and Best Practice experience
- Solid track record, highest customer satisfaction ratings
- Core group of architects, designers and developers with over 8+ years of experience
- Innovative and flexible service delivery approaches
- A single point of access to services and solutions with domain expertise

Leadership



Naren Kini

Naren is the CEO and co-founder of Global Touchpoints, Inc. He is a Graduate in Industrial & Production Engineering. Naren is primarily focused on Strategic Initiatives, Market Positioning, Customer Acquisition and Relationship Management for the private sector.



Udayan (UC) Chanda

UC the President, COO and co-founder of Global Touchpoints, Inc. He is a Graduate in Computer Science and Engineering. UC is primarily focused on Customer Acquisition, relationship management in the public sector. He also overlooks the company's day to day operations and PMO for the firm.

We are experts in IT

- Seasoned experts with experience is our proposition
- Domain knowledge and good understanding of the project environment, technology tools and account history.
- Deep network within the technology community
- We represent only the **best technology talent**
- Unmatched customer service, sense of urgency and track record for various levels of staffing.
- Experience staffing complex projects at leading companies

"A world-class engineer with 5 peers can out produce 200 regular engineers"

- John Chambers, Cisco CEO

Core Values

- Honesty
- Respect
- Open Communication & Listening
- Learning
- High performance
- Customer service
- Leadership
- Life & community

Leadership Within

- Passion
- Listening
- Simplicity
- Persistent Action
- Urgency
- Self Confidence
- Self Regulation
- Self Awareness

Customer Service

- Customer Service = TPExperience
- We expect the TPExperience to be...
 - Beneficial
 - Profitable
 - Solution-oriented
 - Win-win-win
- Embrace issues as opportunities
- Listen to resolve, not assign blame

Differentiators

PASSION

Expertise driven

Domain skills

Experienced

Client centric

Consultative

Value based

INNOVATION

Solutions

Flexible

Scalable

Process

Proven

Talented

RESULTS

Aligned

Risk sharing

Consistent

High ROI

Options

Client Satisfaction

Our Ps

PEOPLE	PROCESS	PERFORMANCE
EXPERTISE	NEED ANALYSIS	TRACK RECORD
EXPERIENCED	TALENT DEPLOYMENT	REPEAT BUSINESS
INNOVATIVE	RELATIONSHIP MGMT	PREDICTABLE
PASSION	FLEXIBLE	CONSISTENT
DOMAIN KNOWLEDGE	BUSINESS DIAMOND	RELIABLE
VALUE BASED	SIMPLE	COLLABORATIVE
DILIGENT	ADAPTABLE	EXCEPTIONAL
VALUES, ASPIRATIONS	JOBS, SKILLS & TEAMS	SPEED, AGILITY &
BELIEFS		RESPONSIVENESS